

ASMAC

Profit and Loss YTD Comparison

January 1 - October 9, 2021

	TOTAL		
	JAN 1 - OCT 9, 2021	JAN 1 - OCT 9, 2020 (PY)	% CHANGE
Income			
ASMAC Annual Meeting			
Webinar Registration	5,910.00	2,558.99	130.95 %
Webinar Sponsor		1,500.00	-100.00 %
Total ASMAC Annual Meeting	5,910.00	4,058.99	45.60 %
ASMAC Conference Revenue - Fall			
Registration Fees	17,255.00	8,059.13	114.11 %
Sponsors	22,500.00	13,000.00	73.08 %
Total ASMAC Conference Revenue - Fall	39,755.00	21,059.13	88.78 %
ASMAC Member Dues	25,020.00	26,190.00	-4.47 %
Bank Interest Income	40.52	138.15	-70.67 %
DC Webinar	690.00		
Earned revenues			
Cost of non-program sales		299.16	-100.00 %
Total Earned revenues		299.16	-100.00 %
Membership - Firms and Org	1,000.00	1,000.00	0.00 %
Total Income	\$72,415.52	\$52,745.43	37.29 %
GROSS PROFIT	\$72,415.52	\$52,745.43	37.29 %
Expenses			
ASMAC Administrative Expense	2,622.23	3,433.20	-23.62 %
ASMAC Conference Expense - DC	75.00	0.00	
ASMAC Conference Expenses - Fall	3,122.44	1,325.35	135.59 %
ASMAC Conference Expenses - June	280.78		
Executive Director - Management Fee	14,163.75	15,210.00	-6.88 %
Insurance	2,376.00	2,329.00	2.02 %
Misc expenses	325.00		
REFUND		0.00	
Strategic Consulting	2,500.00		
Website	2,920.61	3,850.96	-24.16 %
Total Expenses	\$28,385.81	\$26,148.51	8.56 %
NET OPERATING INCOME	\$44,029.71	\$26,596.92	65.54 %
Other Expenses	\$0.00	\$0.00	0.00%
NET OTHER INCOME	\$0.00	\$0.00	0.00%
NET INCOME	\$44,029.71	\$26,596.92	65.54 %